

CRDF GLOBAL
REQUEST FOR PROPOSAL
Deadline: October 17, 2025

Summary:

CRDF Global is seeking international security subject matter experts (SMEs) with experience and expertise in arms trade, international security, defense economics and procurement, compliance, and basic knowledge in technical analysis, evaluation and failure diagnostics of weapons systems to participate and present at a two-day regional conference in Buenos Aires, Argentina. SMEs will: a) conduct pre-event research, analyze data and produce a report; b) design, develop and deliver the training content and strategic recommendations to government defense decision-makers, state-owned defense manufacturers, military representatives, and law enforcement stakeholders from South American countries that will address state proliferators' deficiencies in defense production, sustainment gaps, and performance quality of weapons.

Scope:

The subject matter expert (SME), hereby referred to as "The Contractor" will join a team of 2-3 experts to design and deliver a two-day conference in Buenos Aires, Argentina in January or February 2026 for at least 35 defense and security officials and decision makers across various Latin American Countries. The Contractor will design and deliver tailored sessions and materials on:

- **Deceptive marketing and financing practices** of defense exporters in proliferator states.
- **Poor reliability and battlefield performance** of proliferator states' weapons systems.
- **Strategic, political, and economic vulnerabilities** linked to reliance on proliferator states' ACW systems.
- **Responsible procurement practices** and sanctions compliance frameworks.
- **Regional cooperation models** to safeguard defense acquisition and R&D ecosystems from malign influence.
- **Research and analysis on state proliferator arms deficiencies** to provide data-driven context for participant decision-making.

By the end of the conference participants should be able to:

- Demonstrate improved knowledge and understanding of the poor quality and diminished reliability of defense systems of countries.
- Strengthen procurement practices, and act as champions for responsible approaches that reinforce nonproliferation and sanctions frameworks.
- Identify opportunities to collaborate regionally on safeguarding defense R&D and acquisition ecosystems against malign influence.
- Understand defense procurement alternatives available to them.

The selected contractor will be responsible for completing the following tasks and deliverables as part of the contract scope of work:

Tasks and Deliverables:

Task One: Development of Conference Agenda and Content

The SME will participate in a virtual kickoff meeting with CRDF Global and ACN/CTR to review the program objectives, target audience, and scope of technical content. The SME will propose draft session outlines and presentation topics aligned with conference goals, incorporating regional context and practical case studies. Following feedback, the SME will refine and submit final agenda contributions.

Task One Deliverables:

- Draft session outlines and presentation topics within five business days of kickoff meeting.
- Finalized agenda inputs within three business days of receiving feedback.

Task Two: Research Report on Proliferator States' Weapons Deficiencies

In advance of the development of the training materials, the SME will prepare a research report analyzing deficiencies, sustainment gaps, and battlefield performance limitations of proliferator states' arms, with specific relevance to Latin America. The report (10–15 pages) will be distributed to participants during the conference to reinforce training material and provide a reference resource for decision-making.

Task Two Deliverables:

- Draft research report (10–15 pages) analyzing proliferator states' weapons deficiencies, sustainment gaps, and battlefield performance limitations.
- Final research report incorporating CRDF Global and ACN/CTR feedback, ready for distribution to participants as a reference resource.

Task Three: Development of Conference/Training Materials

The SME will then develop training materials to support delivery of the conference, including presentations, case studies, reference handouts, and interactive exercises tailored to the Latin America defense context. Materials should address procurement risks associated with proliferator state's ACW systems, compliance with sanctions frameworks, and strategies for procurement diversification. The SME will also prepare interactive elements such as discussion prompts or exercises to engage participants and design pre- and post-conference survey questions to measure participant learning. Following a round of feedback from CRDF Global and ACN/CTR, the SME will then submit a revised and final set of materials for the conference.

Task Three Deliverables:

- Draft training materials package, including PowerPoint slides, case studies, handouts, a pre- and post- workshop survey/test, and reference materials.
- Final training materials package incorporating CRDF Global and ACN/CTR feedback.

Task Four: Delivery of Conference Sessions

The SME will travel to Buenos Aires, Argentina to deliver conference sessions and facilitate discussions in accordance with the finalized agenda. The SME will present technical content, lead interactive exercises, and engage directly with participants during Q&A, networking, and breakout sessions. CRDF Global will provide travel arrangements to/from the conference, including visa, airfare, airport transfers, lodging, per diem based on DoS rates, and travel medical insurance.

Task Four Deliverables:

- Deliver two-day conference in Buenos Aires, Argentina.
- Contribute to planned roundtable and networking activities to support regional cooperation objectives.

Task Five: Conference Close-Out, Reporting and Evaluation

The SME will provide written inputs for CRDF Global's After-Action Report (AAR). These inputs will summarize technical observations, participant feedback, knowledge gains, and lessons learned, and will include recommendations for future programming and areas for regional cooperation.

Task Five Deliverables:

- Submit an after-action and evaluation reports summarizing the technical outcomes, outlining activity successes, key observations, participant feedback, course feedback, and recommended areas for future programming within five (5) business days following the conclusion of the conference.

Contractor Requirements:

A successful proposal will highlight **some** of the following qualifications:

- In-depth technical knowledge of proliferator states' ACW platforms and their sustainment challenges.
- Experience addressing corruption, malign influence, and vulnerabilities in defense procurement.
- Familiarity with U.S. and international sanctions and nonproliferation frameworks as they relate to defense procurement.
- Regional experience in Latin America, including direct engagement with defense or security institutions.
- Ability to deliver presentations, lead discussions, and provide practical "off-ramping" recommendations for government, military, and law enforcement stakeholders.
- Flexibility and ability to respond to adjustments directed by CRDF Global and/or ACN/CTR.
- Willingness and ability to travel to lead a two-day conference in Buenos Aires, Argentina in late January through the end of February 2026.

Successful proposals may come from experts with professional backgrounds in:

- Defense Procurement, Arms Trade & Security Sector Reform
- Defense Systems Knowledge
- Countering Malign Influence & Corruption
- Nonproliferation & Sanctions Frameworks

- Regional Context (Latin America)

Proposal Requirements:

- Statement of Interest and Technical Capabilities, including ability to travel to Argentina in late January or in February 2026 with exact dates to be determined after selection in consultation with the selected person or entity
- Cost proposal
- CV(s)
- List of recent experience in the RFP Subject Matter area and applicable references/past performance

Proposed labor rate

- If applicable, any Small or Disadvantaged Business Designations (Veteran Owned, HUB Zone, Women Owned, Disadvantaged Businesses)
- If applicable, [NAICS Codes](#):
 - 541620 Environmental Consulting Services - Small Business Threshold \$19 million
 - 541690 Other Scientific and Technical Consulting Services - Small Business Threshold \$19 million

Timetable:

October 8, 2025: RFP Questions due

October 13, 2025: RFP Questions & Answers released

October 17, 2025: RFP submissions due

October 24, 2025: Contract start date

Contractor Selection Criteria:

CRDF Global will select the contractor that provides the best value in terms of overall price and experience. The contractor should have proven experience working with chemical and pharmaceutical industry or chemical sector actors (e.g. management-level employees, head of sales, security managers, heads of Research & Development and regulators within an industry's regulatory affairs department at pharmaceutical laboratories, manufacturers).

Selection Criteria and Evaluation Methods:

1. Technical Approach
2. Key Personnel and Qualifications
3. Management Approach
4. Price/Cost
5. Small Business Utilization (if applicable):
6. Risk Management

Evaluation Methods:

7. Best Value Trade-off

Evaluation Scoring Methodology:

Proposals will be evaluated based on the following scoring system:

- 8. Excellent (5): Exceeds all requirements and offers superior benefits.
- 9. Good (4): Meets all requirements with some additional value.
- 10. Acceptable (3): Meets all minimum requirements.
- 11. Marginal (2): Meets some requirements but has deficiencies.
- 12. Unacceptable (1): Fails to meet requirements.

Submission:

Proposals should be submitted to procurement@crdfglobal.org & mnyberg@crdfglobal.org , no later than **5PM EST, October 17, 2025**. Proposals should be submitted as electronic documents in PDF, Word or Excel format.

Background:

CRDF Global is an independent nonprofit organization founded in 1995 in response to the collapse of the Soviet Union and the threat of large-scale proliferation of weapons technology from the region. With support authorized by the Nunn-Lugar Act of 1991 and the Freedom Support Act of 1992, as well private foundation contributions, CRDF Global embarked on bolstering the global scientific community and fostering alternatives to weapons research.

In the past 25 years, our work has expanded to address ever-changing global concerns, but our commitment to ensuring the success of our partners remains the same. We are a leading provider of flexible logistical support, program design and management, and strategic capacity building programs in the areas of higher education, CBRNE security and nonproliferation, border security, cybersecurity, global health, technology entrepreneurship, and international professional exchanges.

With offices in Arlington, VA; Kyiv, Ukraine; and Amman, Jordan, CRDF Global's diverse staff and networks of local community and government stakeholders deliver tailored programs that meet specific regional needs in over 100 countries across the globe.

Vision Statement:

Our world, healthy, safe, and sustainable.

Mission Statement:

Safety, security, and sustainability through science, innovation, and collaboration.

Values:

We do the right thing.

We care about each other and the people we work with.

We work together to deliver excellence

CRDF Global provides fair and equal treatment to all qualified individuals and stakeholders. Our approach emphasizes professionalism, respect, and collaboration to ensure that all participants are valued and supported. We strive to maintain an environment that fosters mutual respect and constructive engagement.

More information is available at www.crdfglobal.org.

Solicitation Terms & Conditions:

Right to Select Suppliers. CRDF Global reserves the right to negotiate with and select all qualified suppliers at its own discretion and is not obligated to inform suppliers of the methods used in the selection process. CRDF Global reserves the right to dismiss any and/or all suppliers from the bid process and reject any and/or all proposals.

Obligation. This RFP does not bind nor obligate CRDF Global in any way. CRDF Global makes no representation, either expressed or implied, that it will accept or approve in whole or in part any proposal submitted in response to this RFP. CRDF Global may reward, in whole or in part, the proposal at its sole discretion.

Notification. CRDF Global will notify bidders following completion of the evaluation process, as to whether or not bidders have been awarded the contract. The only information regarding the status of the evaluation of proposals that will be provided to any inquiring bidder shall be whether or not the inquiring bidder has been awarded the contract. CRDF Global may, at its sole discretion, inform any inquiring bidder of the reason(s) as to why it was not awarded the contract.

Binding Period. Following the due date of submission of this Proposal, the pricing included in this RFP shall be binding upon the supplier for the duration of the contract.

Hold Harmless. By submitting a response to the RFP, bidder agrees that CRDF Global has sole discretion to select any and/or all suppliers. During or following the conclusion of this process, bidders waive their rights to damages whatsoever attributable to the selection process, materials provided, supplier selection, or any communication associated with the RFP process and supplier selection.

Transfer to Final Contract. The terms and conditions of the RFP, including the specifications and the completed proposal, will become at CRDF Global's sole discretion, part of the final contract (the "Agreement") between CRDF Global and the selected bidder. In the event that responses to the terms and conditions will materially impair a bidder's ability to respond to the RFP, bidder should notify CRDF Global in writing of the impairment. If bidder fails to object to any condition(s) incorporated herein, it shall mean that bidder agrees with, and will comply with the conditions set forth herein.

Exceptions. Any exceptions to the terms and conditions or any additions, which bidder may wish to include in the RFP, should be made in writing and included in the form of an addendum to the applicable Section in the RFP.

CRDF Global Proprietary Information. Supplier agrees that all non-public information contained in this document and communicated verbally in reference to this RFP by CRDF Global shall be received for the sole discretion and purpose of enabling the supplier to submit an accurate response to this RFP. The information contained in this RFP and disclosed during the course of negotiations and communications are proprietary in

nature and under no circumstances to be disclosed to a third party without prior written consent from CRDF Global.

Supplier Proprietary Information. Information contained in the response to this RFP will be considered proprietary in nature if marked "confidential" or "proprietary". Such marked documents will not be disclosed to third parties outside CRDF Global with the exception of retained consultants under contractual confidentiality agreements.