

CRDF GLOBAL REQUEST FOR PROPOSAL

Deadline: May 12, 2023

Summary:

CRDF Global is seeking at least one subject matter expert to lead engagements with partner governments and private sector stakeholders that engage with the Russian and Belarusian defense sectors. These engagements will be in the form of in-person trainings and workshops, one-on-one consultations, briefings, and leave behind materials.

The purpose of the engagements is to provide timely and in-depth support and foreign partner consultative services to ISN/CTR to assist U.S. government intervention to counter the Russian and Belarusian defense sector in response to the February 2022 invasion of Ukraine. Audiences will not be limited to the defense sector, but rather, all those that can foreseeably interact with Russian and Belarusian defense entities. Engagements will cover the current defense sanctions environment in an open-source, shareable format.

Scope:

The expert(s) will carry out seven (7) unique, targeted, in-person trainings on Russian and Belarusian defense sector sanctions evasion tailored to relevant public and private sector bodies that conduct business with these entities and use relevant case studies in the following countries with up to 15 participants for each.

Countries engaged/potential workshop locations:

- Argentina
- Cayman Islands
- Germany
- Taiwan
- Turkey
- United Arab Emirates
- United Kingdom

Additionally, experts will hold one-on-one consultations during trainings or in a virtual format and generate actionable leave-behind materials for participants, as well as partner country governments and ISN/CTR stakeholders. Experts should tailor materials and use cases to relevant public and private sector partners based on specific conditions and prominent typologies for each country. All activities will be held in English, but simultaneous interpretation will be provided for participants who do not speak English.

Experts will contribute to training planning and coordination, follow-up calls with participants, and afteraction reporting. Travel costs such as airfare, lodging, per diem will be covered by CRDF Global and should be excluded from proposal budgets.

Tasks and Deliverables:

The selected experts will:

1. Develop, lead, and travel to seven (7) in-person trainings on Russian and Belarusian defense sector sanctions evasion and provide:



- Coordination with other experts and local partners;
- Agendas and curriculum outlines;
- Presentations;
- Training materials and case studies;
- Interactive exercises, guided discussions and Q&A sessions.
- 2. Hold one-on-one consultations during trainings or in a virtual format to the audiences and countries being engaged.
- 3. The selected experts will generate actionable leave-behind materials for participants, as well as partner country governments and ISN/CTR stakeholders. The subject matter expert should tailor materials and use cases to relevant public and private sector partners based on specific conditions and prominent typologies for that partner country.
- 4. Experts will have the ability to brief ISN/CTR on new developments pertaining to the Russian and Belarussian defense sector activities.
- 5. CRDF Global will be responsible for participant and local partner recruitment but may request that experts leverage their networks and contacts to assist with recruitment and selection.
- 6. Expert(s) will hold weekly implementer calls with ISN/CTR/SP Program Officers and submit brief after action reports with feedback and recommendations on next steps using a template provided by CRDF Global following the trainings and consultations.

Contractor Requirements:

A successful proposal will highlight **some** of the following qualifications:

- Experience working with and advising defense and other sectors interacting with Russian and Belarusian defense entities;
- Strong network within the defense sector community;
- understanding of sanctions compliance and risk within the European, East Asian, and Western Hemisphere ecosystems;
- expertise in military and civilian (dual-use) applications of emerging technologies;
- Ability to speak authoritatively on managing sanctions risk and preventing transfer of technologies to military end users in Russia and Belarus;
- Flexibility and ability to respond to adjustments directed by the customer;
- Willingness and ability to travel internationally to lead seven (7) conferences between August and October 2023, if local and CDC guidelines permit it. Due to Covid-19, CRDF Global may postpone or rescope the project to entirely virtual engagements which would not require international travel. The selected experts would be informed of any changes in advance.



Successful proposals may come from experts with professional backgrounds in:

- Counter Proliferation Finance;
- Anti-Money Laundering;
- Financial and trade sanctions;
- Sanctions Compliance;
- International Law;
- Nonproliferation and arms control;
- Responsible innovation and tech ethics;
- Corporate Social Responsibility;
- Business and Human Rights.

Proposal Requirements:

Each proposal must include:

- Statement of Interest and list of recent, relevant experience and past performance related to the requirements above
- Cost proposal with total cost in USD, hourly rate for each expert, plus detailed breakdown and estimated level of effort hour by task
- CV(s)
- List of recent experience in the RFP Subject Matter area and applicable references/past performance
- Any Small or Disadvantaged Business Designations (Veteran Owned, HUB Zone, Women Owned, Disadvantaged Businesses)
- NAICS Codes:
 541620 Environmental Consulting Services- Small Business Threshold \$15 million

541690 Other Scientific and Technical Consulting Services – \$15 million

Timetable:

March 20: RFP Questions due

March 27: RFP Questions & Answers released

May 12: RFP submissions due

TBD: Contract start date

Contractor Selection Criteria:

CRDF Global will select the contractor that provides the best value in terms of overall price and experience. The contractor should have proven experience working with the subject matter areas and audience described above.

CRDF Global prioritizes a safe and collaborative work environment in which diversity, equity, and inclusion is championed and discussed. CRDF Global provides equal employment opportunities to all qualified individuals without regard to age, race, color, religion, sex, sexual orientation, and gender identity, national origin, protected veteran, or disabled status. We are dedicated to creating and maintaining a respectful work environment that is safe, engaging, and comfortable for all.

CRDF Global pledges to prioritize sponsorship of diverse events and panels of experts whenever possible.



Submission:

Proposals should be submitted to procurement@crdfglobal.org with CC to eporter@crdfglobal.org and bbullman@crdfglobal.org no later than 5:00 pm (EST) on April 14, 2023. Proposals should be submitted as electronic documents in PDF, Word or Excel format and please add subject line:

RFP-ID# - Name of Proponent – Proposal

CRDF Global reserves the right to disqualify any proposal submitted after the submission deadline.

In case any clarification is required regarding this RFP, please forward your request to procurement@crdfglobal.org with CC to eporter@crdfglobal.org and bbullman@crdfglobal.org. The subject line of the email must read:

RFP-ID# - Name of Proponent - Request for Clarification

Background:

CRDF Global is an independent nonprofit organization founded in 1995 in response to the collapse of the Soviet Union and the threat of large-scale proliferation of weapons technology from the region. With support authorized by the Nunn-Lugar Act of 1991 and the Freedom Support Act of 1992, as well private foundation contributions, CRDF Global embarked on bolstering the global scientific community and fostering alternatives to weapons research.

In the past 25 years, our work has expanded to address ever-changing global concerns, but our commitment to ensuring the success of our partners remains the same. We are a leading provider of flexible logistical support, program design and management, and strategic capacity building programs in the areas of higher education, CBRNE security and nonproliferation, border security, cybersecurity, global health, technology entrepreneurship, and international professional exchanges.

With offices in Arlington, VA; Kyiv, Ukraine; and Amman, Jordan, CRDF Global's diverse staff and networks of local community and government stakeholders deliver tailored programs that meet specific regional needs in over 100 countries across the globe.

Vision Statement:

Our world, healthy, safe, and sustainable.

Mission Statement:

Safety, security, and sustainability through science, innovation, and collaboration.

Values:

We do the right thing.

We care about each other and the people we work with.

We work together to deliver excellence

CRDF Global provides equal opportunities to all qualified individuals without regard to age, race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran, or disabled status. We are



committed to prioritizing an inclusive and collaborative space in which diversity and equity is discussed, championed, and supported. We acknowledge and honor the fundamental value and dignity of all individuals. We pledge ourselves to creating and maintaining an environment that respects diverse traditions, heritages, and experiences.

More information is available at www.crdfglobal.org.

Solicitation Terms & Conditions:

<u>Right to Select Suppliers</u>. CRDF Global reserves the right to negotiate with and select all qualified suppliers at its own discretion and is not obligated to inform suppliers of the methods used in the selection process. CRDF Global reserves the right to dismiss any and/or all suppliers from the bid process and reject any and/or all proposals.

<u>Obligation</u>. This RFP does not bind nor obligate CRDF Global in any way. CRDF Global makes no representation, either expressed or implied, that it will accept or approve in whole or in part any proposal submitted in response to this RFP. CRDF Global may reward, in whole or in part, the proposal at its sole discretion.

<u>Notification</u>. CRDF Global will notify bidders following completion of the evaluation process, as to whether or not bidders have been awarded the contract. The only information regarding the status of the evaluation of proposals that will be provided to any inquiring bidder shall be whether or not the inquiring bidder has been awarded the contract. CRDF Global may, at its sole discretion, inform any inquiring bidder of the reason(s) as to why it was not awarded the contract

<u>Binding Period.</u> Following the due date of submission of this Proposal, the pricing included in this RFP shall be binding upon the supplier for the duration of the contract.

<u>Hold Harmless.</u> By submitting a response to the RFP, bidder agrees that CRDF Global has sole discretion to select any and/or all suppliers. During or following the conclusion of this process, bidders waive their rights to damages whatsoever attributable to the selection process, materials provided, supplier selection, or any communication associated with the RFP process and supplier selection.

<u>Transfer to Final Contract.</u> The terms and conditions of the RFP, including the specifications and the completed proposal, will become at CRDF Global's sole discretion, part of the final contract (the "Agreement") between CRDF Global and the selected bidder. In the event that responses to the terms and conditions will materially impair a bidder's ability to respond to the RFP, bidder should notify CRDF Global in writing of the impairment. If bidder fails to object to any condition(s) incorporated herein, it shall mean that bidder agrees with, and will comply with the conditions set forth herein.

<u>Exceptions.</u> Any exceptions to the terms and conditions or any additions, which bidder may wish to include in the RFP, should be made in writing and included in the form of an addendum to the applicable Section in the RFP.

<u>CRDF Global Proprietary Information.</u> Supplier agrees that all non-public information contained in this document and communicated verbally in reference to this RFP by CRDF Global shall be received for the sole discretion and purpose of enabling the supplier to submit an accurate response to this RFP. The information contained in this RFP and disclosed during the course of negotiations and communications are proprietary in nature and under no circumstances to be disclosed to a third party without prior written consent from CRDF Global.

<u>Supplier Proprietary Information.</u> Information contained in the response to this RFP will be considered proprietary in nature if marked "confidential" or "proprietary". Such marked documents will not be disclosed to third parties outside CRDF Global with the exception of retained consultants under contractual confidentiality agreements.